

“Brian, thanks for your pro-active efforts in selling our home after it had expired on the MLS. After interviewing multiple Realtors, we came to the conclusion that you had the most complete marketing campaign and that you would work the hardest to sell our home as fast as possible. You did what you said you were going to do and sold our home, even in a terrible market. Thanks again.”

“Brian has the confidence and the industry knowledge to get the job done where others had failed. There were quite a few challenges during the transaction, but he continued to turn them around in our favor.”

“I am happy to inform you that Brian Schwatka has been great. He has made this location change much easier than I anticipated. I can’t begin to say enough about his marketing techniques and expertise with the mounds of paperwork. I have told my friends and family about Intero and most of all about Brian. I hope you appreciate his expertise.”

“Brian is not only a close personal friend, but he’s a very down to earth Real Estate Consultant. I’ve been a Realtor myself for the last 10 years and I’ve met my share of high-end Real Estate Professionals. Brian really has his client’s best interests in mind. He’s dedicated, dependable and energetic. I would refer him to anyone looking for a highly efficient Real Estate Consultant.”

“I’ve known Brian for years and trust that he has my best interests at heart. He takes great pride in his business and makes it look easy. He has a win-win attitude, so that the agent on the other end of the deal wants to work with him. I wouldn’t have this house if it wasn’t for his positive attitude.”

“There’s no way that I could have marketed my home and broadcasted that much data to the Brokerage community myself. Brian adds value by obtaining a greater sales price and ends up virtually paying for himself and his unique services.”

“Brian went above and beyond the call of duty to help us find this unique home. He’s energetic, enthusiastic and dedicated to meeting the requirements of his clients. We enjoyed his straight-forward personality and would recommend his services to anyone looking for their dream home.”

"I have a nationwide network of Realtors with whom I work, so I know a good one when I see them. Brian is a skilled consultant and an accomplished negotiator. He brings a fresh approach to the Real Estate profession and gives me exceptional treatment every time we do a transaction together".

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"I never thought we could afford to buy our very own home, let alone find one in a safe area in our price range. Brian went above and beyond the call of duty by visiting all of the homes himself before he showed them to us. Brian took no shortcuts and made the safety of our family his number one priority."

"Brian took the time to educate us about the entire Real Estate process. He set us up on his website so that we could use the Buyer/Seller Toolkit to communicate our wants and needs. He also introduced us to his lender who helped us with some creative financing so that we could afford to buy instead of rent."

"Once again, Brian worked miracles for us. God knows that most realtors out there would not put as much work and detail into every transaction as Brian does. We never have to worry when Brian is involved. We let him know what our goal is and what are limitations are and he makes it happen. He truly is a great realtor and trusted friend!"

Dear Brian, from the first time Denise and I met you, we were impressed with your friendly, energetic and straightforward sales approach. It took a lot of skill, patience and creativity to coordinate the sale between our seller and us; and I am happy to say that you handled it like a seasoned professional. In addition, your communication skills and integrity were apparent at every step of the process. In those situations where an answer was needed quickly, you were efficient and prompt in supplying the needed information. Most importantly, you went above and beyond your duties to accommodate our unique situation and make us genuinely feel as important as your buyer in the transaction. It is obvious to us that you are a highly motivated and dedicated professional and we are enthusiastic about recommending you to any buyer/seller interested considering your

services. Again, thank you for your wonderful level of support and attention to detail. Denise and I will recommend your services to anybody looking for a dedicated, competent and energetic real estate professional. Please feel free to use me as a reference to anybody who would like more insight into our experience working with you on a professional level.

"It was a pleasure working with Brian. He did a great job preparing and marketing our home. Once we had an offer, he did an excellent job negotiating with the buyers and represented our best interest. Thank you Brian for all of your hard work and making this a seamless transaction!"

"Brian, Thanks for hanging in there with me for the last two years. You saved me a ton of time looking at properties for me while I was at work. You were patient, you educated me about the home buying process and you introduced me to a great lender. Most of all, your negotiation skills saved me thousands of dollars."

"Brian was always so positive through the entire process. Even when the deal was falling apart, he never gave up! In fact he's still helping me even after escrow closed by sending me referrals for subcontractors. If there was a Real Estate Agent of the Year award, I think it should go to Brian, because he goes way above and beyond the call of duty"

"Brian, you handled every aspect of selling my home from renovating it to selling it. I put my trust in you and you came through with flying colors. Thank You!"

"Brian, we all worked together as a team synchronizing our efforts without missing a beat. Egos had no space in our actions while critiques were always constructive, without ever losing sight of the main goal. Good strategy, great execution and excellent support and follow up all the way until the end...!"

"Brian, thanks so much for all you've done. You've not only sold my house, but helped us make our dreams come true."

"Brian, thank you for guiding us through two uncertain transactions. You had an answer for every question, sold our home for over the asking price, and found us a new home just in the nick of time"

"Brian used creative financing and his negotiating skills to get me a home I could afford"

"We engaged Brian to find a house for us in San Jose. We had very specific criteria which limited our options and made for a long search. Brian was patient and worked with us to finally find a wonderful home and then worked diligently to make sure it closed smoothly."

"Brian is a GREAT listener to what his clients need/want and then he uses his experience and resources to creatively suggest solutions for any challenge in the process. He takes the time to be genuine to all present and is as solid of an asset to any client that you can have. We love working with Brian and we love the fact that he lets our little one call him "scooby" for some reason. Very detail oriented and a pleasure to know."

"Brian helped me find and purchase a home during the 12/2007-1/2008 timeframe. From searching, negotiations, financing and closing, Brian did an exceptional job. Not only would I recommend working with Brian, I would absolutely look to hire Brian for any future real estate projects."

"Brian is a true Real Estate professional. He is passionate about his work with a strong desire to help people meet their goals in life. Brian performs at the top of his peers in everything he does and he will be your representative and advocate. I wholeheartedly recommend him."

"The day before Thanksgiving I got a call from Brian. He said he was out looking at a house that had just came on the market. He said, "I don't know what I'm doing out here -- it's raining, it's the day before Thanksgiving, it's supposed to be my day off, and I'm supposed to have a turkey in my car right now to take home to my wife. But I just felt I had to come look at this one, and now I know why". To me, that says it all about what kind of realtor Brian is. Brian was patient, persistent and committed to helping me. He was proactive, he listened to me and helped me find not just a house, but a home. Brian is a realtor who not only has a passion for what he does, but Brian also has the experience, the expertise and the negotiating skills to make it happen. Brian is a realtor you can trust."

Brian, your work in selling the Leona Ct. house & in the buying of the Booksin Ave. house went way above and beyond our expectations. We love our new home & couldn't be happier. Thank you again!!

"Brian is remarkable! He is very well versed in Short Sales and helped us short sell two of our homes. He educated us on the process, going above and beyond the call of duty to help us successfully sell. He navigated all the red tape, making the process seamless to us. He returned phone calls and emails immediately. Brian is honest, professional, and extremely persistent. We cannot thank you enough! We would recommend Brian to anyone. Thank you Brian!"

"We are finally settled into our new home in Texas. It has taken a while of unpacking, buying new furniture, painting and yet there is still more rooms to finish. A good problem to have. We never got to say "Thank you" for all of your help with selling our house on Marble Arch. We had some economic challenges, moving challenges, timelines, lending companies to work with. Through all of the challenges you really helped us out with the entire process."

Thank you so much for helping us sell our house and move on with our new life in Texas."

"Seldom do I experience a business relationship that motivates me to express my written gratitude so that others too can benefit. The 'Business World' is fraught with greedy money hungry individuals that place their own secret selfish interests above all else. However, there are exceptions, and one such person is Brian Schwatka a no-nonsense refreshing breath of honesty and stellar work ethics that deserves to be praised. He is results-oriented to the extreme, likable, creative and tireless in his efforts to sell and, or find one the right home at the right price. He's recently done both for me!"

"Brian is very analytical and thorough in his research and recommendations regarding the price and timing of a property listing. He is a superlative marketer, both in creating documents and supporting materials, as well as ensuring that all other real estate agents are aware of the listing and its primary attributes. Finally, Brian is very personable and presents a great image when in front of potential customers. In this sale, Brian took great care in managing the complicated aspects of the short sale process and successfully interfaced with the bank to get our concerns satisfied and got the short sale approved."

"Brian is a dream real estate agent. He was so easy to work with and went way above and beyond in getting our home and landscaping ready for the sale. It was great to have such a team effort between us. He knows how to market a home and generate multiple offers above list. As a seller, I recommend you listen to him. He is experienced and professional, as well as being personable and easy to like. We are making a donation in his honor to the Intero Children's Foundation because we are so pleased with how he worked so hard for us and sold our home in less than two weeks."

"Brian Schwatka of Intero is the most professional, ethical, supportive realtor I could have hoped for. In listing and selling my deceased mother's home, he made a stressful time for me so much easier. He did research and came up with a fair price for her house and marketed it perfectly. He actually pitched in, helping us prepare the house for listing. Brian was friendly, honest, open, extremely patient, and always available to potential buyers. He was also there for me and my family 24/7. He negotiated a great price for our home. He also recently listed and sold my personal home. He gave me great advice on how to prepare my home for sale, and again pitched in to help with all the details. He was always available to answer my questions and address my concerns. We received several offers immediately and I was extremely happy with the selling price. He then helped me and my husband in purchasing our current home, which he made another smooth, successful transaction and I love my new home. I will always deal with Brian in the future, as I know from experience that he is an excellent, caring, trustworthy realtor."

"Thank you Brian!

We still can't believe how smoothly everything went! Thank you for your expertise, experience, and talent! First of all, if it weren't for you we wouldn't be here in our new home -- thank you for referring us to a great loan officer. Second, if it weren't for you the San Jose home would probably still be on the market and we would be sweating bullets!

You were a pleasure to work and we appreciate your efficiency and honesty. We will not hesitate to refer you to our family and friends."